

STAR HEALTH AND ALLIED INSURANCE CO LIMITED

Registration No. and Date of Registration with the IRDA : 129 / 16.Mar.2006

PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition through different channels

Insurer: Star Health and Allied Insurance Co Ltd

Date: 31-Mar-21

Business Acquisition through different channels

Rs. In Lakhs

| Sl.No. | Channels | For the Quarter | | For the Quarter Previous Year | | Up to the period | | Up to the period Previous Year | |
|--------|--------------------------|------------------|-----------------|-------------------------------|-----------------|------------------|-----------------|--------------------------------|-----------------|
| | | No. of Policies | Premium | No. of Policies | Premium | No. of Policies | Premium | No. of Policies | Premium |
| 1 | Individual agents | 18,00,358 | 2,55,734 | 14,11,648 | 1,87,629 | 59,15,118 | 7,39,744 | 42,32,272 | 5,23,852 |
| 2 | Corporate Agents-Banks | 56,138 | 7,987 | 43,451 | 7,152 | 1,76,315 | 22,099 | 1,24,788 | 12,898 |
| 3 | Corporate Agents -Others | 3,239 | 2,111 | 3,097 | 365 | 15,396 | 3,340 | 9,515 | 163 |
| 4 | Brokers | 34,092 | 26,584 | 26,724 | 26,606 | 1,39,045 | 69,892 | 97,801 | 69,014 |
| 5 | Micro Agents | - | - | - | - | - | - | - | - |
| 6 | Direct Business | 1,70,605 | 27,587 | 1,53,028 | 20,467 | 6,20,320 | 85,053 | 5,12,327 | 69,709 |
| 7 | Others | 36,618 | 6,179 | 24,667 | 7,949 | 1,24,141 | 18,726 | 81,841 | 10,877 |
| | Total (A) | 21,01,050 | 3,26,182 | 16,62,615 | 2,50,168 | 69,90,335 | 9,38,854 | 50,58,544 | 6,86,514 |
| 1 | Referral (B) | - | - | - | - | - | - | - | - |
| | Grand Total (A+B) | 21,01,050 | 3,26,182 | 16,62,615 | 2,50,168 | 69,90,335 | 9,38,854 | 50,58,544 | 6,86,514 |