

PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition Through Different Channels

Insurer: Star Health And Allied Insurance Co Ltd

Date: 31-Mar-18

		Business Acquisition Through Different Channels				<i>Rs.In Lakhs</i>			
S No.	Channels	Current Quarter (Jan to Mar 18)		Same Quarter Previous Year		Upto The Period Ended Mar 18		Same Period Of The Previous Year	
		No. Of Policies	Premium	No. Of Policies	Premium	No. Of Policies	Premium	No. Of Policies	Premium
1	Individual Agents	1,061,655	123,131	859,370	81,865	2,918,354	316,127	2,375,815	214,352
2	Corporate Agents-Banks	27,815	2,288	12,611	1,069	59,596	5,035	20,646	1,674
3	Corporate Agents -Others	3,495	421	2,602	266	10,664	1,084	7,668	660
4	Brokers	13,091	14,090	12,000	14,821	40,928	24,574	37,157	22,188
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	173,343	27,364	172,340	20,997	564,615	69,292	562,138	57,133
	Total (A)	1,279,399	167,294	1,058,923	119,017	3,594,157	416,111	3,003,424	296,005
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	1,279,399	167,294	1,058,923	119,017	3,594,157	416,111	3,003,424	296,005

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold